





## 1 INTRODUCTION

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## **2023 FINANCIAL FIGURES**

Financial figures				T001
		2023	2022	Change in % <sup>4</sup>
Order situation				
Order book <sup>1</sup>	EUR million	530,0	569,6	<b>-</b> 7.0
Income statement				
Revenue	EUR million	1,222.8	1,243.0	-1.6
Cost of materials ratio		45.0	48.0	n/a
Personnel cost ratio		26.3	24.9	n/a
Adjusted EBITA <sup>2</sup>	EUR million	101.7	106.9	-4.8
Adjusted EBITA margin <sup>2</sup>		8.3	8.6	n/a
EBITA	EUR million	100.7	105.6	-4.6
EBITA margin		8.2	8.5	n/a
Adjusted EBIT <sup>2</sup>	EUR million	97.5	99.0	-1.5
Adjusted EBIT margin <sup>2</sup>		8.0	8.0	n/a
EBIT	EUR million	76.1	76.5	-0.5
EBIT margin		6.2	6.2	n/a
Financial result	EUR million	-22.7	-12.6	n/a
Adjusted tax rate		41.3	35.2	n/a
Adjusted profit for the period <sup>2</sup>	EUR million	43.9	56.0	-21.6
Adjusted earnings per share <sup>2</sup>	EUR	1.37	1.75	-21.6
Profit for the period	EUR million	27.9	39.2	-28.7
Earnings per share	EUR	0.87	1.23	<b>-</b> 29.3
NORMA Value Added (NOVA)	EUR million	-43.6	-27.1	n/a
Return on Capital Employed (ROCE) <sup>3</sup>	%	9.3	9.7	n/a
Balance sheet <sup>1</sup>				
Total assets	EUR million	1,493.3	1,560.7	-4.3
Equity	EUR million	693.4	705.4	-1.7
Equity ratio	%	46.4	45.2	n/a
Net debt	EUR million	345.4	349.8	-1.2
Cash flow				
Cash flow from operating activities	EUR million	118.9	76.6	55.2
Cash flow from investing activities	EUR million	-59.8	-44.5	n/a
Cash flow from financing activities	EUR million	<b>-</b> 57.9	-54.5	n/a
Net operating cash flow	EUR million	87.3	65.3	33.7
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<sup>1</sup>\_Figures as at balance sheet date Dec 31.
2\_Adjusted for effects from purchase price allocations.
3\_Adjusted EBIT in relation to the average capital employed. 4\_The percentage change is based on unrounded absolute figures.







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	2023	2022	Change in % <sup>4</sup>
number	5,994	6,175	-2.9
number	2,011	2,532	-20.6
number	8,005	8,707	-8.1
number	20	21	-4.8
	1,264	2,080	-39.2
PPM (parts per million)	2.2	2.9	-24.1
average per month per entity	3.9	3.7	5.4
t CO <sub>2</sub> e	5.064 <sup>5</sup>	4.879 <sup>5</sup>	3.8
kWh / EUR thousand of revenue	102.3	101.8	0.6
liter / EUR thousand of revenue	139.6	131.6	6.0
kg / EUR thousand of revenue	0.68	0.61	11.5
kg / EUR thousand of revenue	9.29	9.65	-3.7
	92.0	92.6	n/a
accidents / 1,000 employees	4.0	4.2	-4.0
	92.0	88.9	n/a
average hours per employee	29.1	38.7	-24.8
%	35.9	36.9	n/a
	April 2011		
	Frankfurt Stock Exchange		
	Regulated Market (Prime Standard), SDAX		
	DE000A1H8BV3		
	A1H8BV		
	NOEJ		
EUR	26.72		
EUR	14.78		
EUR	16.03		
EUR million	511		
EUR	0.45		
%	32.7		
	31,862,400		
	number number number number  PPM (parts per million) average per month per entity  t CO2e kWh / EUR thousand of revenue liter / EUR thousand of revenue kg / EUR thousand of revenue kg / EUR thousand of revenue accidents / 1,000 employees  accidents / 1,000 employees  % average hours per employee  %  EUR EUR EUR EUR EUR EUR EUR EUR EUR EU	number         5,994           number         2,011           number         8,005           number         20           1,264           PPM (parts per million)         2,2           average per month per entity         3,9           t CO <sub>2</sub> e         5,064 <sup>5</sup> kWh / EUR thousand of revenue         102,3           liter / EUR thousand of revenue         139,6           kg / EUR thousand of revenue         9,29           %         92,0           accidents / 1,000 employees         4,0           %         92,0           average hours per employee         29,1           %         35,9           April 2011         Frankfurt Stock Exc.           Regulated Market (         DE000A1H8BV3           A1H8BV         NOEJ           EUR         26,72           EUR         14.78           EUR         16.03           EUR million         511           EUR         0.45           32.7	number         5,994         6,175           number         2,011         2,532           number         8,005         8,707           number         20         21           1,264         2,080           PPM (parts per million)         2,2         2,9           average per month per entity         3,9         3,7           t CO <sub>2</sub> e         5,064 <sup>5</sup> 4,879 <sup>5</sup> kWh / EUR thousand of revenue         102,3         101,8           kg / EUR thousand of revenue         139,6         131,6           kg / EUR thousand of revenue         0,68         0,61           kg / EUR thousand of revenue         9,29         9,65           %         92,0         92,6           accidents / 1,000 employees         4,0         4,2           %         92,0         98,9           average hours per employee         29,1         38,7           April 2011         Frankfurt Stock Exchange           Regulated Market (Prime Standard), SD         DE000A1H8BV3           A1H8BV         NOEJ           EUR         16,03           EUR million         511           EUR         0,45           32,7

<sup>1</sup>\_Figures as at balance sheet date Dec 31. 2\_Xetra price.

Subject to approval by the Annual General Meeting.

4. The percentage change is based on unrounded absolute figures.

<sup>5</sup>\_Based on GHG Protocol (market-based, Scope 1 and Scope 2; only production sites; EAC certificates taken into account since 2022). Further information can be found at <a href="mailto:scope-1">SCR-REPORT</a>.